Wolsieffer, P.M.

(Chicago, ILL)

November 8, 1932

[Includes fliers from his company,
United Stamp Co.]

P. M. WOLSIEFFER,
1009 & 1010 Atwood Bldg.,
CHICAGO.

Nov., 8, 1902.

Messers. S. H. & H. Chapman,

Philadelphia, Pa.

Gentlemen----

In answer to your favor of the 5th inst., I would say that our charges for selling material at auction depends very much upon what the material consists of. If it is stamps that require 5 or more to a lot our charges for selling would be 25% of the amount realized. If they are stamps of the better grade which will make lots by themselves of a catalogue average of $10.00 per lot, we would make you a rate of 20% of the amount realized.

The conditions of an auction sale comparing this year with last, we are not able to state as we have not held a sale yet this season, but the indications are very good. Last year fine stamps in fine condition brought very good prices. The best sale we had was the Ludwig Wolff sale which as a whole averaged net 52% of catalogue. but the stamps were all fine stamps.

It is almost impossible to tell before a sale how the stamps are going to sell, but the prospects this year are good. It is hardly advisable to sell very cheap stamps at auction, as we have to make the lots too large, and they do not bring the proportion of catalogue that better grade stamps do.

Awaiting your further favors, I remain,

Very truly yours,

P. M. Wolsieffer

# United Stamp Co.

*P. M. Wolsieffer, President.*
*F. N. Massoth, Sec-Treas.*

## Amalgamation Announcement

These two stocks as soon as the work of consolidation is perfected, will be one of the largest and best in the middle West. Keep your eyes on our future ads. We will have many bargains to offer.

## Auction Sales

Auction sales will be a feature. Mr. Massoth will continue the C. P. S. sales, next one to take place Nov. 1st.

Mr. Wolsieffer will continue his popular sales, next one Nov. 15th. After that one or two each month. Catalogues free to auction buyers.

## Want Lists

Send them in. Our consolidated stocks will prove an attractive feature and we have the hard to get stamps you are looking for.

## A Few Flyers

U. S. 90c, 1888 ..... 58
U. S. 90c, 1890 ..... 32
U. S. 50c, 1893, Columbian, unused, o. g ..... 47
U. S. 2c pink, 1894, triangle 2, unused, o. g ..... 07
Atlantic Telegraph 1888 complete (cat. value $3.50) ..... 67
Hawaii 1893, 25c No. 64 o. g. very fine ..... 93
1000 mixed United States stamps: good mixture including Long Revenues, Columbians, etc , postpaid ..... 22
J. Ellwood Lee Private Proprietary, complete sets, cheap at 75cts, only 35
Wolsieffer's Pocket Ed. Stock Book, holds 560 stamps cloth bound, postpaid for only ..... 25
Wolsieffer's Approval Cards $1.50 per 100; per doz ..... 20
62nd Catalogue 1903 postpaid 58c. The new catalogue (62nd ed.) will be out soon. Orders booked now and filled the day of receipt of the new edition, about Dec. 1st. Place your order now.

**Stamps on approval.** *Till further notice address all orders to*

## United Stamp Co.

*1603 Marquette Bldg.* *Chicago.*

# UNITED STAMP CO.

**P. M. WOLSIEFFER, President.** **F. N. MASSOTH, Sec'y and Treas.**

---

The amalgamation of these two stocks, with the additional one-third energy that is wasted in two smaller concerns, will give Chicago a stamp firm of substantial character.

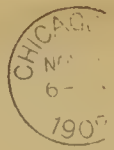
Mr. Wolsieffer will give his undivided attention to his very popular Auction Sales, and Mr. Massoth will conduct and manage the other part of the business.

Special Announcement to follow.

P. M. WOLSIEFFER. 1010 Atwood Bldg., Chicago.
F. N. MASSOTH, 1603 Marquette Bldg., Chicago.

N. B.—All quotations and contracts of these two well known firms will be carried out by the new concern.

*Return in 5 days to*
P. M. WOLSIEFFER,
*DEALER IN POSTAGE STAMPS,*
1010 Atwood Building,
*N. W. cor. Madison and Clark Sts.,*
CHICAGO.



MESSRS. S. M. & H. CHAPMAN,

NO. 1348 PINE ST.,

PHILADELPHIA, PA.